# New Product Development Solution

# Chinese Product Quality Solution Provider



To Fit Your Needs

- Shorten Product Development Time
- Market Price Research
- Increase Successful Rate
- Qualifying Supplier Thru Audit & Sample Testing
- Preparation Of All Appendix

  Documentations For Use In Further

  Inquiry And Ordering



To Make You Trouble Free

Quality Security





# Content

Operation flowchart	2
Appendix 1 Quotation sheet	3
Appendix 2 Supplier information sheet	4-5
Appendix 3 Audit questionnaire	6-7
Appendix 4 Audit summary report	8-9
Appendix 5 Sample inspection report	10
Appendix 6 Supplier manual	11-12
Appendix 7 Inspection program	13
Appendix 8 Specification sheet	14

## **Operation Flowchart**

#### Customer input

- 1. Inquiry
- 2. Product specification
- 3. Factory requirement, if any.
- 4. Target price, if any.



#### Qua-City preparation

- 1. Location of potential supplier
- 2. Inquiry sheet



#### Oua-City 1st phase report

Content	Reference example
Supplier quotation	Appendix 1
Supplier information sheet	Appendix 2
Draft audit questionnaire	Appendix 3



#### Customer comments on 1st phase report

- 1. Selection of supplier 2. Supplier quotation
- 3. Approval of audit questionnaire



#### Qua-City 2nd phase report

Content	Reference example
Supplier audit report	Appendix 4
Supplier sample inspection report	Appendix 5
Supplier manual	Appendix 6
Inspection program	Appendix 7
Specification sheet	Appendix 8



#### Customer to proceed to ordering process

By use of Qua-City report	
Audit report	
Sample inspection report	
Supplier quotation	

Supplier manual Inspection program Specification sheet

Customer can determine

Qualified Supplier

Order condition







# Appendix 1 Quotation sheet (example)

			Supplier A				Supp	olier B			Supp	lier C	
Item	Qty	Quotation	Delivery	Tooling fee, if any	Remark	Quotation	Delivery	Tooling fee, if any	Remark	Quotation	Delivery	Tooling fee, if any	Remark
							000						
								*					
							10						
				1/1 5		-							
			(3)	6		10 (10 cm)	7						

#### Quotation condition:

Price term	
Technical requirements	
Marking	
Packing	
Payment	



# CITY Appendix 2 Supplier information sheet (example)

#### 1. General information

Name:	
Address:	
Phone:	Fax:
Website:	Email:
Contact person:	Title:
Establishment :	Ownership:[[
Total land area:	Total building area:¡¡
Invested capital:	
2. Staffing	A STATE OF THE STA
Total No. of Employees:	-1::::0:
Total in Quality:	

#### 3. Sales

Total in Manufacturing:

Total in Engineering:

Turnover (year):	-839
Exported (%):	
Countries Exported:	
OEM (%):	

#### 4.Main Product

Product name	1.00	Annual capacity	
	0		
			1883
			1 1
r r	14.7		
	Samuel Control of the		
	manufacture of the second of t		



### 5.Quality Certificate (Year of since)

ISO9001:2000	ISO/TS 16949:2002	QS9000	AS9100
Other (s	pecify):		

#### 6.Main production equipment

Equipment	Qty.	Specification	Purpose

## 7.Main inspection instrument

Instrument	Qty.	Specification/precision	Purpose

Remark: Above information was provided by supplier and not verified by Qua-City.



## Appendix 3 Audit questionnaire (example)

#### Deep groove ball bearing

No	Process Name	Item	1	2	3	4	5	Comment/Action Required	Person Responsible	Due Date
1	Quality system	What kind of quality accreditation does supplier hold?(ISO9001、QS9000)								
2	Process control plan	Does supplier has main processes control plan?								
	Operation instruction	3.1 Is operation instruction (or process documents) available for each process?								
3	Operation instruction	3.2 Are operation instructions effective?								
		3.3 Implementation								
4	Facility	4.1 Is facility enough for production and inspection requirements?								
		4.2 Are capability analysis of key processes done?								
5	Inspection program	5.1 Is there inspection program corresponding to control plan for each inspection point? (including inspection items, tolerance, gauge, sample size and frequency etc.)								
ľ	mspection program	5.2 Is the edition valid and easy to get?								
		5.3 Are inspection records available?								
		5.4 If well implemented?								
		6.1 Are instruments and gauges enough for inspection requirements?								
6	Inspection instrument	6.2 Are all instruments and gauges measurement traceable?								
		6.3 Are Instruments and gauges in use in valid period?								
		7.1 Is management program of outsourced parts available and effective?								
7	Outroursing control	7.2 Are there acceptance criteria and corresponding records of outsourced parts?								
7	Outsourcing control	7.3 Are there disposal rules, obvious storage marks and disposal records for non conforming product?								
		7.4 Are outsourced parts with certificates periodically checked or checked by third party?								



## Deep groove ball bearing

No	Process Name	Item	1	2	3	4	5	Comment/Action Required	Person Responsible	Due Date
		8.1 Are key and special process clearly defined?								
		8.2 Are there control points and effective control methods in key and special processes?								
		8.3 Key and special processes and quality control parameters of deep groove ball bearing:	N	100						
8	Key and special	Inner diameter,outer diameter and raceway grinding process: dimension ,form and position tolerance, burn, roundness and roughness.								
	process control	b. Inner and outer raceway superfinishing process: roughness and appearance.								
		c. Heat treatment process: microstructure and hardness.		d				5000	45	
		d. Assembly process: assembly radial clearance, cleanness and anti-rust packing.	8	,	-					
		Vibration velocity and acceleration								
		Shield(seal) pressing quality								
9	Non conforming product disposal	Are there feedback and disposal program for non conforming parts and working procedures. Does relative records exist?						113		
10	Prototype testing	Are prototype testings periodically carried out?	N			1	/	152		
11*	Product quality statistic	Ask supplier for: Firs-pass rate, customer reject rate, internal scrap rate and cost of poor quality.	1	1			-	Park Sala		



# Appendix 4 Audit summary report (example)

SUPPLIER DATA SHEET		Date of Survey :
A. Supplier Name and Address		
Name:		
Address:		
Phone:	Fax:	
Website Address:		
B. Individuals Contacted During Survey		
Name:	Title:	
Name:	Title:	
Name:	Title:	
C. Total No. of Employees:	Total in Q	uality:
Total in Engineering:	Total in M	anufacturing:
Total plant area:	Area of B	Buildings:
D. Quality Assurance Department Reports to :		
E. Type of Product/Services Supplied:		
F. List the quality standards/specifications that are in	cluded in sup	plier's quality systems, including any military
standards or industry codes that apply.		
G. If supplier is quality system accreditation registered	ed, list the nar	ne of registrar, certification number,¡¡
date of first and last audit:		
H. Survey done by:		



Section	Element	Max Pts Available	Score	Percentage
section	Liement	Max Pts Available	30016	reitentage
1.0	Quality System	5	4	80%
2.0	Process Control Plan	5	4	80%
3.0	Operation Instruction	15	15	100%
4.0	Facility;	10	4	40%
5.0	Inspection Program	20	19	95%
6.0	Inspection Instrument	15	14	93%
7.0	Outsourcing Control	20	8	40%
8.0	Key and Special Process	10	5	50%
9.0	Non Conforming Product Disposal	5	2	40%
10.0	Prototype Testing	5	5	100%
	Total	110	80	73%
	Good > 80  Passable > 66  Unqualified			80
C. Prodi	< 66			
Catego	ory	Number of Action items		
Critica	I Quality Procedure	4(General)		
Cittica	al Process	1	OUR REPORT	
Specia	comments:	4 observation items		

# Appendix 5 Sample report (example)

<b>R</b>	QUA
V Og)	CITY

Date:			
Ref. No.:	Lot No.:	Client:	
Item:	Manufactory:	Supplier:	
Marking	Chinmont Oty	Tooted Pee :	

No	Inspection It	am	Normal	Toleran	nce( µ m)	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	47	18	10	20
	mspection it		(mm)	min	max		1	•	1	3	0		°	3	10	"	12	13	14	15	10	"	10	19	20
1	△ dmp			0		100	138	2																	
2	Vdp		0																						
3	Vdmp		0																						
4	△ Dmp			0																					
5	VDp		0																						
6	VDmp		0							A	2					48	K								
7	∆Bs			0				V	9		1			N	4										
8	△Cs			0		1		/		1					3										
9	∆Ts		0				1	1				1	1	B											
10	Sd						1						1	6											
11	SD						N							-					1/						
12	Kia								N			1	1			B									
13	Kea							1			1	/													
14	Sia												. 9	1	N	3									
15	Sea								1	Α	A	-													
16	VBs		0																						
17	VCs		0																						
18	Gr			4 1/	-																				
19	Hardness(HR	C)																							
20	3/6	dB	0	1.5																					
21	BIS	VL	0	113																					
22	1	/M	0	A STATE OF THE PARTY OF THE PAR																					
23	1	/H	0																						
24	Remainder Magnetism(n		0									UP.				1									
25	Remark																-	Ų.							
26	Grease-filling	g																				U s			



## Appendix 6 Supplier manual (example)



FROM: ABC Co. TO: All suppliers

On all bearing orders placed by ABC

Ref: SM ABC d/m/y

ABC appoints Qua-City Inspection Engineering (Shanghai) Co., Ltd.
Address: No. 128 Lane 311, Yin Jia Bang Road, An Dong Village

Zhang Jiang Town, Pudong, Shanghai, P.C. 201203

021-50200115 Tel: Fax: 021-50200116 E-mail info@quacity.com Contact Person:

to be the quality assurance agent for the purchases of bearings from China. Please study this document and all its attachments carefully and sign and seal below in the space indicated to acknowledge your understanding and acceptance of the terms and conditions. Once duly signed and sealed, this document becomes a legal supplement for all of our orders placed with you from this time forward. After you have signed and sealed this document, please return a copy by fax to: Qua-City Inspection Engineering (Shanghai) Co. Ltd. Should you have any questions, please feel free to contact Mr. \*\*\* of Qua-City.

#### 1. BEARING STANDARD AND REQUIREMENTS

Unless otherwise specified, the bearing standard should be in accordance with the following:

#### 1.1 TECHNICAL STANDARD

Please refer to the 'SPECIFICATION SHEET'.

#### 1.2 APPEARANCE

Finishing to be complete with no surface marks (scratches or blemishes) No rust allowed anywhere on any Ball bearing surface.

#### 1.3 ANTI-RUST REQUIREMENT

Anti-rust oil must only form a thin and dry coating on the bearing. Never use grease.

#### 2. MARKING and PACKING

#### 2.1 MARKING

Please refer to relative 'SPECIFICATION SHEET' for the markings of brand and part number on bearings.

#### 2.2 PACKING

The supplier will use INDUSTRIAL packing with the part number and the quantity listed on the outside of each product container.

#### 3. DELIVERY SCHEDULE

- 3.1 The supplier must arrange for and strictly adhere to the delivery order schedules.
- 3.2 If there are any delivery schedule changes (including delay by quality failure)£¬ the supplier must provide a new delivery schedule to ABC for prior approval. ABC reserves the right to cancel orders where scheduled delivery is delayed.

#### 4. PRICE TERMS

All quotations and orders will be in:

- 4.1 CIF/FOB: Port XXX
- 4.2 Payment by XXX

#### 5. INSPECTION AUTHORISATION

#### 5.1 FACTORY EVALUATION

The supplier must cooperate with Qua-City to make a factory assessment if requested.

#### 5.2 IN-PRODUCTION INSPECTION

The supplier must cooperate with Qua-City to inspect the goods during production of our orders if requested.

#### 5.3 PRE-SHIPMENT INSPECTION

All of the goods must be sent to our appointed inspection center in Shanghai "Qua-City Inspection Engineering (Shanghai) Co. Ltd.".

Each supplier should fax the shipment advisory to "Qua-City Inspection Engineering (Shanghai) Co. Ltd." at fax: 86 021 5020 0116 a minimum of three (3) days before delivering to Qua-City.

All the relative consignment transportation expenses to and from Qua-City warehouse will be borne by the supplier

#### 5.4 SAMPLING AND INSPECTION STANDARD

Please refer to relative 'INSPECTION PROGRAM' & 'SAMPLING STANDARD'.

#### 5.5 INSPECTION CHARGE

All suppliers must include Qua-City bearing pre-shipment random inspection fee in all the quotations and orders to ABC. The supplier will pay for all inspection charges directly to Qua-City, including the first and each subsequent re-inspection concerning the rejected goods shipments. All relative inspection charges are to be paid to Qua-City within one (1) week after each inspection is complete. Please ask Qua-City for the inspection fee.

#### 6. SHIPMENT AUTHORIZATION

All shipments can only be effected only after inspection passed or confirmed by customer.

#### 7. SUPPLIER'S AFTER SALES RESPONSIBITIES

The "Shipment Authorization Letter" does not release you from any responsibilities resulting from quality and/or other problems arising from the supplied goods. Should there happen to be any claims from our customers due to the faults of the goods supplied, then the supplier shall bear full responsibility for any such claims.

ALL OF THE STATEMENTS MADE IN THIS DOCUMENT ARE TO BE INTERPRETED IN THE ENGLISH VERSION, WHEREAS THE CHINESE TRANSLATION SERVES FOR REFERENCE PURPOSES ONLY.

CONFIRMED AND ACCEPTED BY	
NAME OF SUPPLIER (PLEASE TYPE)	XILESSEE
AUTHORISED SIGNATURE WITH COMPANY CHOP	
DATE	



## Appendix 7 Inspection program



#### **DEEP GROOVE BALL BEARING**

Ref: IP ABC DGBB- d/m/y

#### STANDARD EMPLOYED

ISO 2859 and relative standards

#### INSPECTION CLASSIFICATION

KEYITEMS	MAIN ITEMS	SUB-ITEMS
HARDNESS	dmp, Vdp, Vdmp	Bs, VBs
CRACK	Dmp, VDp, VDmp	Cs, VCs
MARKING	Gr	MAGNET RESIDUE
	Kia, Sia	CHAMFER
NOISE AND	Kea, Sea	APPEARANCE
VIBRATION OF EMQ BEARINGS	Sd, SD	ANTI-RUST PACKING
	ROTATION	SURFACE ROUGHNESS
	SEALING	MARKING QUALITY
	NOISE AND VIBRATION	

#### ACCEPTABLE LEVER

Key items: AQL 0.1

Main items: AQL 1

Sub items : AQL 4

#### SAMPLING SIZE

ISO 2859 Grade 1 (please refer to page 53 of Qua-City catalogue "Assessment & Inspection Program").

#### SAMPLING TYPE

One time sampling type of normal inspection

#### SAMPLING BATCH TREATMENT

6.1 Inspection passed

Whole item consignment batch passed

#### 6.2 Inspection failed

Whole item consignment batch returns to suppliers for 100% Screening before for another inspection.

Example: for a batch size of 10,000 pcs, sample size=80pcs.

Main items: AC(pass number)=2pcs. Re (failed number)=3pcs.

Sub-items: AC(pass number)=7pcs. Re (failed number)=8pcs.



# Appendix 8 Specification sheet



#### DEEP GROOVE BALL BEARING

Ref: SS ABC DGBB- d/m/y

	Supplier Manual	SM ABC d/m/y					
Relative documents	Inspection Program	IP ABC DGBB- d/m/y					
	Outer Ring						
Material	Inner Ring	100 Cr 6					
	Rolling Elements						
	Outer Ring	HRc 58-62					
Hardness	Inner Ring	HAC 30-02					
	Rolling Elements	HRc 60-66					
Toleranc	е	PO					
Noise		Z1					
Vibration	7	V1					
Grease fi	25-35%						
Marking		ABC					

#### **Residual Magnetism**

Bearing Outer diameter (mm)			30	50	120	250
Bearing Outer diameter (min)	<	30	50	120	250	430
Max. Magnet Residue(mT)		0.4	0.5	0.6	0.8	1.0





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